

Message Text

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PAGE 01 STATE 212444

15

ORIGIN EB-11

INFO OCT-01 ARA-16 ISO-00 AID-20 COME-00 OPIC-12 AS-01

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66611

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ARA/PAN:HLSTEIN (INFO)

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R 261938Z SEP 74

FM SECSTATE WASHDC

TO AMEMBASSY PANAMA

UNCLAS STATE 212444

FOR JOHN STAHLMAN, COMMERCIAL OFFICER

E.O. 11652: NA

TAGS: EINV

SUBJECT: PETA

REF: STATE 188857, 209547

ADDITIONAL QUESTIONS FOR GILBERT READ, IPC CONTROLLER,
C/O PESQUERA TABOQUILLA SEPTEMBER 27 - OCTOBER 2:

1. WHAT IS BREAKDOWN OF EXPORT SALES FOR '72 AND '73 BY
GEOGRAPHIC REGION (CENTRAL AMERICA, SOUGH AMERICA,
U.S., CANADA, EUROPE, AFRICA, ASIA)?
2. WHO IS RESPONSIBLE FOR MARKETING AT PETA AND WHAT IS HIS
BACKGROUND.
3. WHAT IS PETA'S MARKETING PLAN?

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4. HOW WILL PROCEEDS OF OPIC LOAN BE USED? WHAT ITEMS WILL BE PURCHASED WITH OPIC FUNDS? BREAKDOWN AS TO LOCAL, U.S., OTHER DEVELOPING NATION?

5. DATA ON LOCAL MARKET DEMAND AND SUPPLY - ROGELIO NOVEY, SECOND SECRETARY AT PANAMANIAN EMBASSY SAYS THIS CAN BE OBTAINED FROM JUAN L DE OBARRIO, DIRECTOR, DEPARTAMENTO DE PESCA E INDUSTRIAS CONEXAS, MINISTERIO DE COMERCIO E INDUSTRIAS. LETTER ALREADY SENT TO DE OBARRIO REQUESTING THIS, BUT PERHAPS YOU COULD EXPEDITE. KISSINGER

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Message Attributes

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